



UNIVERSITY of CALIFORNIA, SAN DIEGO
MEDICAL CENTER

July 20, 2011

To Whom It May Concern:

Please accept this letter as my recommendation of Managed Care Revenue Consulting Group (MCRC) to provide underpayment revenue recovery and managed care contracting consultation services. MCRC has provided both of these services to University of California San Diego Medical Center (UCSDMC). They have successfully identified and collected significant underpayments from many payors and have assisted us in our efforts to end the ongoing losses due to health plan errors. MCRC principals have extensive managed care contracting experience and have provided UCSDMC with in depth consultation on how to strengthen our agreements and leverage our position in negotiations with the payors that will prove highly valuable to our hospitals and physicians.

I am certain that you will find the team at MCRC to be highly professional, expert in their service offerings and capable of delivering on their commitments. Please let me know if I can provide any additional information.

Sincerely,

A handwritten signature in cursive script, appearing to read "Mona Sonnenshein".

Mona Sonnenshein, FACHE
Chief Operating Officer