

**July 18, 2011**

**To whom it may concern:**

**I am writing this letter to recommend Managed Care Revenue Consulting Group (MCRC) as a vendor in the areas of underpayment recovery, managed care contract negotiation and consulting, as well as pay for performance/gainsharing implementation. I have worked with the three principal partners for many years at Continuum Health Partners (CHP) and can attest to their ability to perform professionally and skillfully. In particular, Ruth Levin, Michael Sylvester and Patrick Nolan led a very successful part-time zero balance underpayment recovery program at CHP for four years. They have extensive experience in managed care contracting, are tough negotiators and achieved favorable contract terms for our hospitals and physicians.**

**I am confident they can transfer these skills to other organizations and would be happy to answer any questions you might have about their qualifications.**

Sincerely,

